

REGISTER OF PREQUALIFIED (ROPS) CT005370 – INFRASTRUCTURE WORKS (MINOR AND MAJOR PROJECTS)

CIA 63/1/488-01 | #7949723

RECOMMENDATION:

That Council:

1. **Awards Register of Prequalified Suppliers (ROPS) CT005370 – Infrastructure Works (Minor and Major Projects) and appoints the list of Contractors in Attachment 1, for a period of five years commencing on the date indicated on the Notice of Appointment or as otherwise advised in writing, with an extension option of up to five years, available at Council’s discretion.**
2. **Delegates authority to the Chief Executive Officer in accordance with the *Local Government Act 2009* to enter into a contract, negotiate, finalise and execute any and all matters associated with or in relation to this contract, including conducting panel refresh processes and appointing additional Suppliers to the panel, subject to Council’s normal procurement policies and practices.**

INTERESTED PARTIES:

Refer to Attachment 1 – Recommended Contractors

Note: The identification of interested parties is provided on a best endeavours basis by Council Officers and may not be exhaustive.

EXECUTIVE SUMMARY:

This report seeks approval to establish a new Register of Prequalified Suppliers (ROPS) CT005370 – Infrastructure Works (Minor and Major Projects), to support Council's ongoing delivery of capital works, infrastructure maintenance and operational requirements.

The proposed ROPS will provide a panel of suitably qualified and experienced contractors who can be engaged to undertake the construction of new infrastructure, as well as the modification, repair, refurbishment, renewal, and maintenance of existing assets. The arrangement will be used across multiple areas of Council to facilitate the efficient delivery of both planned and responsive infrastructure works.

The new ROPS is intended to replace the existing ROPS 75679 – Water, Wastewater and Infrastructure Works, which is due to expire on 30 November 2026 and has no remaining extension options. The proposed change in title to Infrastructure Works (Minor and Major Projects) reflects the expanded scope of categories included in the arrangement and better aligns with Council's broader infrastructure delivery requirements.

The tender process resulted in the identification of a suitably qualified contractor base capable of meeting Council's current and future infrastructure needs. It is recommended that 65 contractors, as detailed in **Attachment 1**, be appointed to the ROPS.

It is proposed that ROPS CT005370 be established for an initial term of five years commencing from the date indicated on the Notice of Appointment, with one extension option of up to five years available at Council's discretion, providing a flexible and sustainable procurement framework to support the delivery of infrastructure works across the organisation.

BACKGROUND:

Council invited tenders pursuant to section 228 and section 232 of the *Local Government Regulation 2012* (Qld) (Regulation).

The tender was advertised on 8 April 2026 and closed on 14 May 2026. A total of 74 tenders were received from each of the tenderers identified in **Attachment 1**.

Tenders were checked for conformance against the requirements of the request for tender. In selecting the successful Tenderer, the evaluation panel had regard to the sound contracting principles in accordance with section 104 of the *Local Government Act 2009* (Qld). Due to the significant volume of submissions received, the diverse range of categories, and the nature of this ROPS, a traditional weighted scoring methodology was not considered appropriate. Instead, a comprehensive assessment process was undertaken to determine each Tenderer's capability, qualifications and suitability for appointment to the ROPS.

The evaluation panel consisted of the following members, who were selected because they represent the Council branches that will utilise and benefit from the establishment of this ROPS:

- (a) Executive Manager Utilities Services, CIA
- (b) Executive Manager Asset Services, CIA
- (c) Senior Project Engineer, Project Management Office, CIA

Two contractors withdrew their submissions prior to evaluation. Following completion of the post-tender clarification process, four contractors are not recommended for appointment to the ROPS, as their submissions contained insufficient detail and they did not respond to subsequent clarification requests. A further three are consultants and are not recommended for appointment, as the nature of their businesses does not align with the scope of this ROPS and would be more appropriately captured under alternative arrangements, primarily those relating to project consultancy services (refer to Attachment 1 for the list of Contractors not recommended).

As an outcome of the evaluation process, the evaluation panel recommended that 65 suppliers be appointed to the ROPS. This will provide Council with a sufficiently wide pool of suppliers to provide the delivery of Infrastructure projects.

COMMENT:

A review of Council's current and future infrastructure delivery requirements identified the need to ensure sufficient contractor capacity, specialist skills, and technical expertise are available to support the delivery of minor and major works across the organisation.

In response, it was identified that this ROPS should not only continue but also be expanded to include additional categories, providing access to a broader range of contractors with the capability and expertise to deliver projects of varying size and complexity. This will provide Council with greater value-for-money opportunities, improved resource availability during periods of high demand, and increased flexibility when procuring services from a panel of prequalified suppliers.

Furthermore, this arrangement is intended to facilitate future project-specific quotation and tender processes. For each engagement, Council Officers will develop a defined scope of works and invite submissions from relevant panel contractors. A relevant form of contract will need to be selected, which could range from Goods and Services under Standard Terms and Condition to AS4906 Minor Works, AS4000 Construct and AS4902 Design and Construct. Other alternative forms of contract such as TIC-TCPs have also been allowed for. Responses will be assessed using an evaluation methodology tailored to each project's requirements, including weighted qualitative and pricing criteria where applicable, to identify the most suitable contractors.

If additional suitable Suppliers enter the market, the arrangement includes a provision for Council to go to market and invite additional Suppliers (known as a Refresh) to be appointed to the Register of Prequalified Suppliers subject to the Standard Terms and Conditions for Services at any time during the Term of the contract, or subsequent extension options.

OPTIONS:

Option 1: (Recommended)

It is recommended that Council:

1. Awards Register of Prequalified Suppliers (ROPS) CT005370 – Infrastructure Works (Minor and Major Projects) and appoints the list of Contractors in Attachment 1, for a period of five years commencing on the date indicated on the Notice of Appointment or as otherwise advised in writing, with an extension option of up to five years, available at Council's discretion.
2. Delegates authority to the Chief Executive Officer in accordance with the *Local Government Act 2009* to enter into a contract, negotiate, finalise and execute any and all matters associated with or in relation to this contract, including conducting panel refresh processes and appointing additional Suppliers to the panel, subject to Council's normal procurement policies and practices.

Option 2:

That Council does not endorse the award of Register of Prequalified Suppliers (ROPS) CT005370 – Infrastructure Works (Minor and Major Projects) and adopts an alternative course of action.

CONSIDERATIONS:

Risk Management:

The risks associated with the establishment of this ROPS have been considered and are considered manageable.

Financial and market-related risks, including fluctuations in fuel prices, supply chain constraints, material shortages, and changing market conditions, will be mitigated through competitive quotation and tender processes, project-specific pricing assessments, ongoing budget monitoring, and consideration of alternative suppliers or delivery methodologies where appropriate.

Operational risks will be managed through contractor performance monitoring, quality assurance processes, and contractual provisions addressing performance, delays, and non-compliance.

Environmental risks will be assessed and managed on a project-specific basis to ensure all relevant approvals, obligations, and controls are identified and implemented.

Political and external market influences, including global events that may impact construction costs, labour availability, and supply chains, will be monitored throughout the term of the arrangement, with flexibility maintained in project planning and delivery where required.

Council will also continue to support local supplier participation where appropriate. Overall, risks arising from engagements under this ROPS will be managed through project-specific procurement processes, proactive planning, market engagement, and ongoing contractor communication.

Council Finance and the Local Economy:

The expenditure under the current ROPS 75679 – Water, Wastewater and Infrastructure Works during the 2025/2026 financial year was approximately \$1,884,000 (excluding GST). However, this is not expected to be an accurate indicator of expenditure under the new ROPS due to the expanded categories and the broader range of contractors eligible to be engaged. As the new arrangement may be utilised for larger and more complex projects, including Major Projects, expenditure is anticipated to increase significantly. Actual spend will ultimately depend on the volume and nature of works required and the extent to which contractors are engaged through this ROPS compared with alternative procurement methods, such as open tender processes.

Of the 65 recommended contractors, 45 of the contractors are local (68% local) with businesses established within the rate-paying region of Cairns. Four of these contractors have identified as indigenous businesses.

Whilst these numbers are not high, it is important to recognise that several of the non-local contractors are established specialist contractors that offer capabilities, resources and technical expertise not always readily available within the Cairns region. Their inclusion on the ROPS provides Council with access to a broader contractor market and ensures sufficient capacity to meet project requirements. These contractors commonly utilise local subcontractors, suppliers and labour resources in the delivery of works, resulting in ongoing participation and benefits for the local industry and economy.

Corporate and Operational Plans:

The services forming the basis of this report relate to the following goals in Council's [Corporate Plan 2025 to 2030](#):

- Promote and protect the growth of diverse industries and small business;
- Invest in community infrastructure and services;
- Fostering a vibrant and healthy community where everyone feels they belong;
- Provide spaces for the benefit of the community; and
- Delivery of quality services to the community.

Statutory:

The tender process has been conducted in accordance with legislative requirements under the *Local Government Act 2009* and the *Local Government Regulation 2012*.

Policy:

The tender process was undertaken in accordance with Council's adopted Procurement Policy.

CONSULTATION:

Executive Managers representing the Council branches that are expected to utilise and benefit most from this ROPS were consulted through a series of meetings to review the current arrangement and identify the need for the expansion of the new arrangement.

Broader consultation was also undertaken across Council via email to identify additional categories or service areas that may benefit from inclusion in the ROPS. This process received positive engagement and valuable feedback from stakeholders.

The consultation, review, tender, probity, and evaluation processes were facilitated by the Procurement and Payables Branch.

ATTACHMENTS:

Attachment 1 – Recommended Contractors



Toni Veronese
Associate Director Service Delivery



Gagan Kang
Associate Director Engineering Services



Mark Wuth
Director Cairns Infrastructure and Assets

Attachment 1 – Recommended Contractors

List of Contractors Recommended for Appointment to ROPS CT005370			
No	Legal Entity	Business/Trading Name	ABN
1	3D Civil Pty Ltd	3D Civil	67 657 830 254
2	A Gabrielli Constructions Pty Ltd	A Gabrielli Constructions	29 088 090 279
3	Aqua-Tec Fluid Systems Pty Ltd	Aquatec Fluid Systems	94 114 944 026
4	ARCSG Pty Ltd	The ARCS Group	52 163 970 367
5	Austek Pty Ltd	Austek	62 620 121 879
6	Barpa Pty Limited	Barpa Construction Services	63 600 276 015
7	Beanham Group Pty Ltd	Beanham's Earthmoving	52 675 544 082
8	CivilPlus Constructions Pty Ltd	CivilPlus Constructions	26 010 438 703
9	Crichton Industrial Pty Ltd	CEI Contractors	83 650 353 183
10	Dawsons Engineering (N.Q.) Pty Ltd	Dawsons Engineering	46 051 353 961
11	Babinda Electrics Pty Ltd	Babinda Electrics	84 242 935 008
12	Downer PipeTech Pty Limited	Downer PipeTech	49 115 288 527
13	Durack Civil Pty Ltd	Durack Civil	35 633 665 380
14	Everest Civil Pty Ltd	Everest Civil	43 659 647 499
15	FGF Developments Pty Ltd	FGF Developments	67 102 951 039
16	FGI Developments Pty Ltd	FGI Developments	17 656 736 551
17	Flovac Vacuum Sewage Systems Pty Ltd	Flovac Vacuum Sewage Systems	36 114 152 395
18	GDA Constructions Pty Ltd	GDA Constructions	92 098 379 625
19	Georgiou Group Pty Ltd and Koppens Developments Pty Ltd	Georgiou Koppen Joint Venture	23 234 878 431
20	Ground Stabilisation Systems Pty Limited	Ground Stabilisation Systems	51 169 753 342
21	Hanby Welding and Engineering Pty Ltd	Hanby Welding and Engineering	79 086 487 514

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No	Legal Entity	Business/Trading Name	ABN
22	HEH Civil Pty Ltd	HEH Civil	47 126 519 168
23	Huzgroup Pty Ltd	Huzgroup Electrical	59 616 866 525
24	I-Lec Group Pty Ltd	i-LEC Solutions	28 654 627 344
25	Indiji Enterprises Pty Ltd	Indiji Civil	19 672 511 661
26	Interflow Pty Ltd	Interflow	34 000 563 208
27	John Holland Queensland Pty Ltd	John Holland Queensland	67 133 069 280
28	JR Pipelines Pty Ltd	JR Pipelines	34 646 742 458
29	Killard Infrastructure Pty Ltd	Killard	91 086 740 650
30	Koppen Construction Pty Ltd	Koppen Construction	74 600 199 120
31	Magnum Plumbing Pty Ltd	Magnum Plumbing	16 127 438 331
32	Marine and Civil Maintenance Pty Ltd	Marine and Civil Maintenance	15 097 350 957
33	Messina Air Conditioning and Refrigeration Pty Ltd	Messina Air Conditioning and Refrigeration	96 603 828 968
34	MGN Civil Pty Ltd	MGN Civil	49 608 290 562
35	Mine Safety and Compliance Qld Pty Ltd	Mine Safety and Compliance Qld	30 683 497 832
36	MTR Group QLD Pty Ltd (Raymond Plumbing)	Raymond Plumbing	12 618 780 733
37	Neil Stafford	Neil Stafford Concreting	16 373 953 169
38	Northern Civil Earthworks Pty Ltd	Terranovus Civil	58 127 271 201
39	NQ Engineering and Fabrication Pty Ltd	NQ Engineering and Fabrication	24 100 040 499
40	Pensar Construction Group Pty Ltd	Pensar	63 159 082 498
41	Phoenix Marine Finishings Pty Ltd	Phoenix Protective and Marine Coating Specialists	88 165 415 547
42	Piling and Concreting Australia (PCA) Pty Ltd	PCA Ground Engineering	79 137 273 682
43	Relining Solutions Pty Ltd	Relining Solutions	13 130 459 228

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No	Legal Entity	Business/Trading Name	ABN
44	Pipeline Drillers Group Pty Ltd	Pipeline Drillers Group	39 087 899 634
45	Process Safety and Automation Engineering Pty Ltd	PSA Engineering	87 128 085 003
46	RASE Investments Pty Ltd	Saxon Drilling	66 685 817 887
47	Reef City Constructions Pty Ltd	Reef City Maintenance and Construction	14 146 182 596
48	Richard Field Constructions Pty Ltd	Field Construct	38 078 497 506
49	Rylsey Enterprises Pty Ltd	Celtic Construction and Utility Services	80 105 224 762
50	SAFEgroup Automation Pty Ltd	Safegroup Automation	54 606 656 884
51	Saunders Aqua Metro Pty Ltd	Saunders Aqua Metro (SAM)	39 612 815 166
52	SEE Civil Pty Ltd	SEE Civil	88 115 963 427
53	Seymour Whyte Constructions Pty Ltd	Seymour Whyte	48 105 493 187
54	Stratos Civil Pty Ltd	Stratos Civil	45 681 575 753
55	Symal Infrastructure Pty Ltd	Symal Infrastructure	87 130 808 276
56	Terranovus Bridges Pty Ltd	Terranovus Bridges	90 681 974 470
57	The RIX Group Pty Ltd	The RIX Group	50 092 239 113
58	Diston Plumbing and Drainage Pty Ltd	Diston Plumbing and Drainage	57 007 702 009
59	Mackie Constructions Pty Ltd	Nuflow Cairns FNQ	97 090 200 192
60	Trane Thermo King Pty Ltd	Trane Australia	67 636 031 064
61	Ultimate Equipment Hire and Transport Pty Ltd	Spillers Quality Corrosion Control	95 213 081 459
62	VSL Australia Pty Ltd	VSL Australia	56 000 528 914
63	Wagstaff Piling Pty Ltd	Wagstaff Piling	96 090 042 130
64	WIP Qld Pty Ltd	WIP Construction	42 140 613 001
65	Zintrav Pty Ltd	Project Assist	44 655 140 060

List of Contractors NOT Recommended for Appointment to ROPS CT005370

No	Legal Entity	Business/Trading Name	ABN
1	C and M Hatzis Pty Ltd	C and M Contracting Services	59 638 693 589
2	GEO Design Pty Ltd	GEO Design	61 130 974 604
3	Greenslopes Surveying Pty Ltd	Greenslopes Surveying	92 685 420 133
4	King Concreting (Qld) Pty Ltd	Civform	70 075 411 442
5	National Civil Co Pty Ltd	National Civil Co	31 660 084 748
6	Nortech Group Pty Ltd	Nortech	68 612 505 487
7	Northlane Pty Ltd	Northlane Consulting Engineers	29 641 636 115
8	Ryan McLean Constructions Pty Ltd	Restoration Solutions	81 159 560 415
9	Scott Jason Pyatt	Scott Jason Pyatt	62 527 070 301