

SOLE AND SPECIALISED SUPPLIERS 2026/27

FBS | 63/14/4-* | #7872628

RECOMMENDATION:**That Council:**

- 1. Resolves in accordance with section 235(a) and 235(b) of the *Local Government Regulation 2012* that it is satisfied that the nominated suppliers listed in Attachment 1 are Sole or Specialised Suppliers and that they be added to the Sole Supplier Register for the 2026/27 financial year.**
- 2. Delegates authority to the Chief Executive Officer in accordance with the *Local Government Act 2009* to enter into contracts, negotiate, finalise and execute any and all matters associated with or in relation to Sole Suppliers subject to Council's normal procurement policies and practices.**

INTERESTED PARTIES:

Refer to Attachment 1

*Note: The identification of interested parties is provided on a best endeavours basis by Council Officers and may not be exhaustive.***EXECUTIVE SUMMARY:**

Section 235(a) and 235(b) of the *Local Government Regulation 2012* allows an exemption to inviting written quotes or tenders where Council resolves that there is only one sole or unique supplier, or a specialised supplier, who is reasonably available to meet operational needs. Sole or Specialised Suppliers are used in instances where only one supplier is available due to specialised or unique services, or where services are confidential in nature that makes it disadvantageous or impractical to undertake a competitive procurement process.

A list of proposed Sole and Specialised Suppliers is listed in Attachment 1 and includes a summary of the supporting justification for inclusion to the Register for 2026/27. The report proposes a total of 174 Sole or Specialised Suppliers, with the majority of these being re-nominated from the previous financial years.

There are currently 161 suppliers approved on the Sole and Specialised Suppliers register for FY2025/26, including 27 new nominations. There have been 14 Suppliers removed as these Suppliers are no longer required; have been engaged under fixed term contracts; or are prequalified on a Council ROPS, Local Buy or State Government arrangement as an alternative procurement exemption.

This report further provides an overview of Sole and Specialised Supplier expenditure for the previous financial year. The expenditure from 1 July 2025 to 30 June 2026 on all Council's suppliers was approximately \$451 million excluding GST. The expenditure for the same period with existing sole suppliers was approximately \$12.75 million which represents an estimated 2.83% of Council's total procurement activities.

BACKGROUND:

The *Local Government Regulation 2012* (Regulation) requires written quotations or tenders be invited for procurement of works or the supply of goods or services that are greater than \$21,900 (medium sized contracts) or \$292,000 (large sized contracts) respectively. Council's Procurement Policy contains provisions or guidelines for obtaining quotes for less than \$21,900.

The Regulation acknowledges that there are instances when it is not always possible to meet these procurement guidelines in the market and therefore it provides a number of exceptions, including the following under sections 235(a) and 235(b):

235(a) – "The local government resolves it is satisfied that there is only one supplier who is reasonably available."

235(b) – "The local government resolves that, because of the specialised or confidential nature of the services that are sought, it would be impractical or disadvantageous for the local government to invite quotes or tenders".

This report is a continuation of a practice which started in 2012. There may still be occasions where it will be necessary to present an individual Council report during the year if an unforeseen need arises for a Sole Supplier, such as Major Events providers.

To be listed as a Sole or Specialised Supplier, Council officers must provide justification that the supplier is the only supplier that can reasonably provide a particular good or service required because of their unique, specialised or confidential nature. The emphasis is on the word "reasonably". For the purposes of this report, this means that if there is only one supplier in the rate-paying region of Cairns or Queensland and they are considered to be providing a competitive service or offer unique products, then they can be deemed a sole supplier.

The purchase of goods and services from a sole source or an authorised agent to support the service and maintenance of existing assets, i.e. from an original equipment manufacturer who has proprietary rights can also be deemed a sole supplier.

The commentary to section 235(a) and 235(b) of the *Local Government Regulation 2012* (this commentary was last updated 7 February 2023) states that this section might be applied where Council is using a proprietary computer software program and wishes to upgrade that program to add functionality. There is generally only one possible supplier and the calling of tenders or quotes "would be a manifest waste of time and resources". This interpretation of the legislation has also been used to support and validate the inclusion of a number of sole supplier recommendations with regards to ICT software as well as the maintenance of manufacturer's proprietary equipment.

Paragraph 235(b) gives Councils a broad power to determine that specialised or confidential services (not goods) may be provided pursuant to a private contract. Examples of this may be specialised engineering or legal advice in relation to controversial or confidential Council projects or in relation to matters where Council might have some legal liability.

COMMENT:

Council's Procurement Policy states that a report will be prepared every six months (biannually) and presented to Council, which includes new nominations and summarises all estimated expenditure with sole and specialised suppliers.

The Procurement and Payables team maintains the consolidated register of Sole and Specialised Suppliers, ensuring that all relevant legislative exemption requirements are met. Council Officers nominate Sole and Specialised Suppliers to meet their operational and business needs. Each nomination must include a clear justification demonstrating that the supplier is the only one reasonably available to provide the required goods or services. All nominations are reviewed and approved by the relevant Executive Managers and Directors before being added to the register for Council approval.

During the last financial year in 2025/26, Council approved a total of 161 Sole Suppliers. A total of 174 Sole and Specialised Suppliers are being nominated for the 2026/27 financial year. There are 27 new suppliers, 147 suppliers have been re-nominated from previous years, and 14 suppliers have been removed or rejected from the Register where:

- suppliers have subsequently been appointed to a ROPS, PSA, Local Buy or other government arrangement;
- Council has entered into a direct contract with that supplier; or
- market conditions have changed, and that supplier is no longer deemed to be a sole or specialised supplier.

In summary, this report recommends 174 suppliers be registered for the 2026/27 financial year. Proposed supplier details for inclusion on the Sole and Specialised Supplier Register can be found in Attachment 1. When nominating a supplier, Council officers must provide justification or rationale why this legislative exception should be considered for each supplier and have the nomination reviewed and endorsed by their Executive Manager and Director.

OPTIONS:

Option 1: (Recommended)

That Council:

1. Resolves, in accordance with section 235(a) and 235(b) of the *Local Government Regulation 2012*, that it is satisfied that the nominated suppliers listed in Attachment 1 are Sole or Specialised Suppliers and that they be added to the Sole Supplier Register for the 2026/27 financial year.

2. Delegates authority to the Chief Executive Officer in accordance with the *Local Government Act 2009* to enter into contracts, negotiate, finalise and execute any and all matters associated with or in relation to sole supplier's subject to Council's normal procurement policies and practices.

Option 2:

That Council does not accept these proposed suppliers are Sole and Specialised Suppliers and Council officers proceed to call quotes and tenders for the supply of the required products and/or services.

CONSIDERATIONS:

Risk Management:

Suppliers that do not meet the exemption criteria as defined for Sole and Specialised Suppliers under the Regulation have been excluded from this report. Feedback has been provided to those Council officers outlining the reasons for their nomination being unsuccessful.

Council Finance and the Local Economy:

The financial risk to Council is mitigated by Council officers having assessed these products and/or services as being suitable and the suppliers as being the only reasonable option from which Council can obtain these relevant products and services.

Budgets for Sole and Specialised Suppliers vary across departments and capital / operational expenditure.

The expenditure for 2025/26 on all Council's suppliers was approximately \$451 million excluding GST. The expenditure for the same period on existing sole suppliers was approximately \$12.75 million which represents an estimated 2.83% of Council's total procurement activities.

The spend for Sole and Specialised Suppliers for 2026/27 is estimated to be approximately \$24.9 million based on the values indicated in each nomination form provided by Council staff. However, based on historical data, the figures provided have typically been rounded up and are not reflective of the actual annual spend. The figure has also increased due to the inclusion of two new suppliers with relatively high anticipated spends:

- Ergon Energy Queensland Pty Ltd (\$3.2M); and
- Ergon Energy Corporation Pty Ltd (\$1.2M).

Council officers must ensure that they have sufficient budget allocated for the required goods/services before engaging the supplier. Where possible, fixed pricing is obtained from suppliers prior to engagement.

Corporate and Operational Plans:

The services forming the basis of this report relate to the following goals in Council's Corporate Plan 2025 to 2030:

- Focus one: Robust Economy.
- Focus four: Community and Culture.

Statutory:

This sole supplier nomination process has been conducted in accordance with legislative requirements under the *Local Government Act 2009* and the *Local Government Regulation 2012*.

Policy:

The Sole and Specialised Supplier nomination process was undertaken in accordance with Council's adopted Procurement Policy.

CONSULTATION:

All relevant Council Officers undertaking procurement processes are consulted via email notification on a biannual basis and asked to nominate suppliers for the report. A Nomination Form must be completed and reviewed and approved by the relevant Executive Manager and Director. Procurement undertakes relevant checks to verify the information and have also provided expenditure information for this report which has been verified by the Finance Unit.

ATTACHMENTS:

Attachment 1: List of Suppliers to be appointed to the Sole Supplier Register for the 2026/27 Financial Year.



Geoff Burdon
Executive Manager Procurement and Payables



Lisa Whitton
Chief Financial Officer

Attachment 1: List of Suppliers to be appointed to the Sole Supplier Register for the 2026/27 Financial Year

Categories

The suppliers have been classified by the following category types:

- Authorised agent
- Genuine parts
- Government agency
- Licences and software
- Online services
- Proprietary equipment
- Sole supplier miscellaneous
- Specialised supplier miscellaneous (including Major Events)

1. New Suppliers

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
1	Licences and software	AMCS Australia	Software and data management for Resource Recovery weighbridge operations	Non-local
2	Licences and software	ARRB Group Ltd	Industry standard software CIRCLY for mechanistic pavement design and analysis. No other re-sellers available	Non-local
3	Specialised Supplier	Australasian Performing Right Association Ltd (OneMusic)	Licence for Council Venues (Council Music Urban)	Non-local
4	Sole Supplier - Native Title	Choorechillum (Ngadjon Jii PBC) Aboriginal Corporation RNTBC	Provision of Cultural Heritage support services - surveys, cultural heritage monitors	Local
5	Licences and software	Civica Pty Ltd	Provision of Councils core ERP for managing rates, ratepayer management and water billing	Non-local
6	Sole Supplier	Deckard Australia Pty Ltd	Rentalscape is a proprietary platform developed and exclusively supplied by Deckard Technologies. The platform uses AI-powered technology to monitor and analyse short-term rental activity across thousands of websites, providing capabilities that are only available through the developer	Non-local
7	Sole Supplier - Native Title	Djabugay Native Title Aboriginal Corporation RNTBC	Provision of Cultural Heritage support services - surveys, cultural heritage monitors	Local
8	Proprietary equipment	Dyctral Australian Pty Ltd	Dedicated supplier/repairer of smart lighting drivers. Supplier of replacement lighting driver products for CPAC	Non-local
9	Network Provider	Ergon Energy Queensland Pty Ltd	Electricity charges for all customers including management of retail accounts and electricity billing	Non-local
10	Network Provider	Ergon Energy Corporation Ltd	Street lighting and relocation services - owns, operates and maintains the electricity distribution network, including poles, wires and associated infrastructure	Non- local
11	Licences and software	FS.COM Pty Ltd	Fully customised length fibre cable provision, including termination	Non-local
12	Sole Supplier - Native Title	Gimuy Walubara Yidinji Elders Aboriginal Corporation	Provision of Cultural Heritage support services - surveys, cultural heritage monitors	Local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
13	Licences and software	Identity Care Australia and New Zealand Ltd (IDCare)	Provides specialised identity and cyber support services, including case-managed assistance for Council staff affected by data breaches, scams, identity theft & cyber security incidents, whether in their work or personal life. In addition, they provide a software portal for data and analytics reporting.	Non-local
14	Licences and software	Itron Australia Pty Ltd	Software associated with the smart water meter solution required for the install and set up of meters, along with the capture, storage and reporting of water meter usage data	Non-local
15	Licences and software	Kineo Mind Tools Pty Ltd	Licensing for access the online portal for Office of the Information Commissioner QLD information and courses	Non-local
16	Licences and software	Landfile Consultancy Pty Ltd trading as Insight GIS	Licensing for MapInfo software, FME and GIS consultative services	Non-local
17	Licences and software	NetDocuments Australia Pty Ltd	Software for managing Councils documents and frontline application support	Non-local
18	Licences and software	Open Text Pty Ltd	Software for managing Councils documents and frontline application support	Non-local
19	Specialised supplier	Pro Safe Drive Pty Ltd trading as Pro Drivesafe Advanced 4WD Training	Pro Drive Safe Pty Ltd is a current Registered Training Organisation, RTO 45794, based in Cairns and delivering nationally recognised 4WD training units. No other organisations are available in Cairns.	Local
20	Specialised Supplier	Sea Swift Pty Ltd	Specialised landing barge (self-propelled motor barge) for Fitzroy Island and Green Island. Special charter or general freight on fortnightly service depending on load size.	Non-local
21	Licences and software	Service Now Australia Pty Ltd	Software for I&TS ticketing (incidents and requests) management, as well as broader ITIL management software	Non-local
22	Licences and software	SmarTrak Aust Pty Ltd	Pool Car Booking System for Fleet	Non-local
23	Licences and software	Squiz Australia Pty Ltd	Software for managing Councils websites, intranet and online services. Additional support around CMS and search platforms	Non-local
24	Specialised Supplier	Studio Productions Pty Ltd as the Trustee for Studio Productions Trust	Professional video production, filmmaking, broadcasting and live streaming for events.	Local
25	Licences and software	Symphony3 Pty Ltd	Civica partner and integration specialist	Non-local
26	Licences and Software	SysAid Australia Pty Ltd	SCADA monitoring software support	Non-local
27	Licences and software	Technology One Ltd	Provision of Councils core ERP for HR and Payroll, Asset Management, Finance and Payables, ECM and frontline support	Non-local

2. Renominated Suppliers

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
28	Licences and software	12D Solutions Pty Ltd	12D Model Software License Maintenance for Design Services and Survey Depts Martyn St	Non-local
29	Genuine parts	A.1 Roadlines Pty Ltd	Genuine Parts required to support the servicing and repairs of line markers.	Non-local
30	Proprietary	ABB Australia Pty Limited	Only ABB can provide the proprietary software, protocols, and diagnostic tools required to perform meter verification and generate the official verification reports for their meters.	Non-local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
31	Licences and software	Adaptation Environmental Support Pty Ltd	The developer and exclusive provider of the Recycle Mate national recycling and resource recovery education platform. The platform delivers location-specific disposal advice using proprietary technology and data, and there is no alternative provider for this service.	Non-local
32	Sole supplier	Aerzen Australia Pty Ltd	Manufacturing supplier and overhauler of Aerzen PD Blowers and genuine spare parts.	Non-local
33	Sole supplier	Aesseal Australia Pty Ltd	Company that refurbishes mechanical pump seals for submersible wastewater pumps.	Non-local
34	Licences and software	Alchemy Systems Ltd	Alchemy System Ltd provide specialised software and licencing for the Optical Sorter located in the Materials Recovery Facility. The software is Alchemy System's 'Suresoft' which is essential to maintain operation of the Optical Sorter. Alchemy System are also the supplier of critical parts for the Optical Sorter.	Non-local
35	Authorised agent	Amiad Australia Pty Ltd	AMIAD are the Australian supplier /service agent of AMF Filter at Fishery Falls (and potentially other sites in the future)	Non-Local
36	Genuine parts	Aptella Ptd Ltd	Provide service and OEM parts for load cells in Loaders	Non-local
37	Licences and software	Aquatic Informatics Australia Pty Ltd	Aquarius is analytics software for water environments, enabling processing, modelling and publishing water information in real time.	Non-local
38	Licences and software	Arkance Australia Pty Ltd	Autodesk AutoCAD Maintenance Software support Renewal	Non-local
39	Sole Supplier	ARN Broadcasting Pty Ltd	Radio Station Star FM	Local office
40	Specialised supplier (Major Events)	Atlas Events Pty Ltd (7 Cairns Marathon Festival)	Specialise events provider for the 7 Cairns Marathon Festiva, which has been running in Cairns since 2019.	Non-local
41	Licences and software	Atlassian Pty Ltd	Software Subscription for JIRA Cloud Software	Non-local
42	Specialised supplier (Major Events)	AusCycling Ltd	Crankworx Cairns concluded following the 2025 event. Since then, Alliance representatives have been working with AusCycling, the event proponent that delivered the Crankworx Cairns events in 2024 and 2025, to explore the delivery of a new mountain biking event in 2026.	Non-local
43	Sole supplier	Australian Professional Galvanising Pty Ltd	Australian Professional Galvanisers are the only company in Cairns that delivers hot dip galvanising services. Alternative suppliers are located in Brisbane.	Local
44	Licences and software	Australian Refrigeration Council Ltd (ARC)	Only place in Cairns to Renew licences for working on air conditioning units in fleet. They are the controlling body for refrigeration licencing and as such Council must apply for and pay the associated fees to retain our legislated license.	Non-local
45	Specialised supplier	Autism Queensland Ltd	Autism Queensland was the only Cairns-based provider able to deliver this specialised professional development. The training was specifically tailored to Creative Life events and venues, addressing accessibility and inclusion practices including Quiet Hour/Space, visual stories, and inclusive communication.	Local
46	Proprietary equipment	Axon Public Safety Australia Pty Ltd	Body worn camera devices, data loading and charging stations, secure evidence locker and cloud storage. Includes licencing for software and data cloud storage.	Non-local
47	Licences and software	Before You Dig Australia Ltd	Membership for referral service/data location and consumption (formerly Dial Before You Dig) National Service	Non-local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
48	Proprietary equipment	Big Ass Fans Australia Pty Ltd	Original equipment manufacturer (OEM) and service/maintenance provider for Big Ass Fans in Australia. Parts and replacement fans are procurement for multiple sites across the Council's building portfolio.	Non-local
49	Proprietary equipment	Bioaction Pty Ltd	Provision of spare parts, consumable filter media and service for sewer pump station odour control systems. The existing odour control units contain Bioaction's proprietary biofilter media which degrades over time and requires replacement every 3-5yrs.	Non-local
50	Proprietary equipment	BioPoint Pty Ltd	Reagents for intestinal parasite testing of environmental water samples. These products and are not supplied through any other companies.	Non-local
51	Sole Supplier	Bishopp Outdoor Advertising Pty Ltd	Local Billboard signage is dedicated locations around Cairns. They are the only billboard company is some high-profile areas.	Non-local
52	Sole Supplier	Busch ANZ Pty Ltd	Busch are manufacturer of the vacuum pumps used at Smithfield WWTP. No other suppliers have been able to supply these pumps.	Non-local
53	Proprietary	C and C Company Pty Limited (C&C Machining Engineering)	Supply critical spare parts, maintenance and on-site servicing for the specialist RDT supplied equipment critical to the Material Recovery facility (MRF) repairs and maintenance needs for operations.	Non-local
54	Sole Supplier	Cairns Central Plaza Pty Ltd	Cairns Central digital signage	Local
55	Specialised supplier (Major Events)	Cairns Italian Festival Inc	Major Event Sponsorships funding for the Cairns Italian Festival.	Local
56	Specialised supplier (Major Events)	Cairns Jockey Club Inc.	Major Events Sponsorship over three years to support the Cairns Amateurs Carnival from 2024-2026.	Local
57	Sole Supplier	Cairns Local News Pty Ltd	Free weekly community newspaper which provides community news to Cairns residents.	Local
58	Proprietary equipment	Chiorino Australia Pty Ltd	Chiorino Australia Pty Ltd provide specialised conveyor belts and conveyor belt parts for the equipment located at the Resource Recovery Precinct.	Non-local
59	Online services	CITEC	CITEC Confirm are an information broker established by the Queensland Government. They are the only authority with lawful access to the databases that hold the information required by regulatory agencies including Local Government.	Non-local
60	Sole Supplier	City Life Pty Ltd (City Life Magazine)	City Life Magazine - printed free lifestyle magazine distributed within Cairns.	Local
61	Sole supplier	Cultural Heritage Solutions Pty Ltd	Coordination and payment services for cultural heritage monitors under direction from North Queensland Land Council.	Non-local
62	Licences and software	Devolutions	Remote desktop licence	Non-local
63	Genuine parts	Dewluck Pty Ltd (Arrow Machinery)	Genuine Parts required to support the servicing and repairs of Kerb maker machinery purchased and operated within Council fleet.	Non-local
64	Authorised agent	Draeger Safety Pacific Pty Ltd	Draeger is the exclusive Australian supplier and authorised repairer of these critical analysers. Only Draeger has the licensed capability to supply genuine spare parts, undertake repairs and calibration, and provide replacement units that are compatible with existing installations.	Non-local
65	Genuine Parts	Ebro Armaturen Pacific Pty Ltd	Genuine parts required for valves. Ebro are the sole supplier. These valves are critical to the operation of our sewerage treatment plants	Non-local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
66	Proprietary equipment	EDAC Electronics Australasia Pty Ltd	Scada Phone support and software upgrades. The software from EDAC is used in Water and Wastewater Treatment Plants to provide a service that sends messages/alerts when faults occur in these plants.	Non-Local
67	Proprietary equipment	Elpro Technologies Pty Ltd	Elpro is the only supplier approved to provide and repair CRC/BOM remote early warning flood monitoring station canisters. The BOM only accepts Elpro-supplied equipment that is calibrated and compatible with the ENVIROMON system, ensuring continuity of monitoring and data integrity.	Non-local
68	Specialised Supplier	Emerson Automation Solutions Pty Ltd	Single check testable backflow valve kits. Due to the complex installation method other options are not suitable for use.	Non-local
69	Specialised Supplier	End Credits Film Club Cairns Inc	End Credits is the only supplier in the Cairns region able to provide the complete mobile outdoor cinema solution required for Moving Picture Nights. This includes the specialised 12m outdoor screen, supporting technical equipment, and technical staffing. No other supplier has the capability to meet the full operational requirements.	Local
70	Proprietary equipment	Endress and Hauser Australia Pty Ltd	Proprietary sole equipment importer/supplier for critical measuring and monitoring instrumentation, software, parts, and service used in Council's fresh/potable Water supply process. This is for flowmeters, Chlorine and pH Analysers and dissolved oxygen analyser.	Non-local
71	Licences and software	Entrust Corporation	Entrust provide SSL Certificates that ensures validated identity and encryption to secure Council websites, users, and data.	Non-local
72	Proprietary equipment	Evoqua Water Technologies Pty Ltd	Chlorination equipment has been standardised at all water operations sites as has proven to be of a high quality and accuracy. The equipment required is for the replacement and upgrade of 22 existing sites.	Non-local
73	Specialised supplier	Ferno Australia Pty Ltd	Ferno are a specialist supplier to the funeral industry, supplying and repairing funeral lowering machines. They are the only repairer of funeral lowering devices in Queensland. Annual maintenance is crucial as Council does not have any spare lowering machines.	Non-local
74	Proprietary equipment	Filquip Pty Ltd	Filquip are the sole Australian importer/distributor of proprietary spare parts for Savi drum screens genuine spare parts, used at all our WWTP's to maintain essential screening of effluent wastewater treatment process.	Non-local
75	Authorised agent	Flotech Solutions Pty Ltd	Specialised supplier (authorised repairer) for repairs to standpipes manufactured by Reliance Worldwide (Flotech have replaced Reliance Worldwide for standpipe servicing)	Non-local
76	Proprietary equipment	Flovac Vacuum Sewerage Systems Pty Ltd	Flovac supply the vacuum pods that are utilised through Council's Vacuum Sewerage System to transport sewage from properties to the treatment plants.	Non-local
77	Proprietary equipment	FlowRider Incorporated	Design Services, Equipment Supply, and Installation Supervision of Flowrider Equipment.	Non-local
78	Authorised agent	Fluidquip Australia Pty Ltd	Sole distributors and support providers for Seal analytical instruments. They provide Repairs and Maintenance for Seal analytical instruments, consumables, discrete analyser and segmented flow and parts for breakdown services.	Non-local
79	Sole Supplier	Fuseco - The Trustee for the Fuseco Unit Trust - Fuseco Pty Ltd	Matrix harmonic filters are the recommended filter for AB Rockwell VSDs (installed in 130 Council units).	Non-local
80	Proprietary equipment	Global Connections Group Pty Ltd (Flowtech Water Meters)	The Australian service agent for their brand of standpipe and require units returned for assessment before repair.	Non-local
81	Sole supplier	Go Transit Media Group Pty Ltd	Only supplier for advertising on buses in the region.	Non-local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
82	Specialised supplier	Graymont (Australia) Pty Ltd	Supply and deliver hydrated lime to the Edmonton Wastewater Treatment Plant (EWWTP). This WWTP is the only treatment plant in north Queensland that uses this product.	Non-local
83	Licences and software	H&R Consultants Pty Ltd	Konect APP Software License Support. There is no alternative vendor that will maintain our software / hardware environment.	Non-local
84	Proprietary equipment	Hach Pacific Pty Ltd	Proprietary sole equipment importer/supplier for critical measuring and monitoring instrumentation, software, parts and service. This is used for turbidity and suspended solids.	Non-local
85	Specialised Supplier (Major Events)	Hawthorn Football Club Ltd	Major Events Sponsorships funding for the AFLW Northern Nest 2024-2026 events. The 2025 and 2026 events are to be held between August and October each year, dependent on the AFL fixture.	Non-local
86	Specialised supplier	Health Management Pty Ltd (YEP Entrepreneurship)	YEP Cairns deliver the Tropical Innovation Festival which is a specialised event developed and delivered by this supplier. There is currently no alternative event/supportable course of action with outcomes the same or similar to those delivered by this event.	Local Office
87	Licences and software	HSI APAC Pty Ltd trading as Donesafe	WHS Management System Software	Non-local
88	Authorised agent	Hydro Innovations Pty Ltd	Gorman Rupp Pumps and Replacement parts used in wastewater reticulation and treatment plant pumping systems.	Non-local
89	Specialised supplier	Hydro-Chem Pty Ltd	Maintenance of HVAC Chilled Water circuitry and that of Cooling towers is essential to prevent the build-up of corrosive conditions and maximise heat transfer within the closed loop component, it is even more critical in preventing the build-up of pathogen in the open cooling tower systems such as Legionella Bacteria.	Non-local
90	Authorised agent	Hydroflux Epco Pty Ltd	Provide TORNADO Self Aspirating Aerators required for all Water Treatment Plants.	Non-local
91	Proprietary	Hydroflux Utilities Pty Ltd	Proprietary parts for the Hydroflux Huber Belt Screens at Gordonvale WWTP. Hydroflux Utilities are the sole suppliers available for these parts.	Non-local
92	Licences and software	ID Consulting Pty Ltd	Online Economic Tools Subscription Fees for Planning and Environment	Non-local
93	Licences and software	Idealpos Solutions Pty Ltd	Supplier and support for Idealpos machines located at CPAC, MMP, Tanks and Courthouse. Idealpos software offers point of sale solutions with eftpos integration and stock management, tracking and auditing.	Non-local
94	Proprietary equipment	IDEXX Laboratories Pty Ltd	Reagents for intestinal parasite testing of environmental water samples.	Non-local
95	Proprietary equipment	Industries Machinex Inc	Provide specialised parts for the optical sorters located at the Materials Recovery Facility. Machinex are also required to provide onsite site servicing.	Non-local
96	Specialised Supplier	Interstream Pty Ltd	Council Meeting Webcasting - live video and audio streaming to members of public	Non-local
97	Licences and software	INTL - Insightsoftware Australia Pty Ltd	Business Intelligence Tool	Non-local
98	Proprietary equipment	IPD Group Ltd	Pressure transmitters, probes and low voltage industrial power supply units.	Non-local
99	Specialised supplier (Major Events)	Jade Hoskin (Cairns Fashion Week)	Cairns Fashion Week event showcases the talent of designers from across the country.	Local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
100	Proprietary equipment	KJ Moss Pty Ltd as Trustee for the Moss Family Trust (Uninet Enclosure Systems)	Uninet supplies Stinger Resistant Enclosures at eight Cairns beaches.	Local
101	Specialised	Krohne Australia Pty Limited	Provides special flow meters required for installation at Frenchman's Ck and Russell Heads water supplies	Non-local
102	Licences and software	LabWare Australia Pty Ltd	LIMS License - Software Maintenance Program. Vendor of the software, no other options for support and maintenance.	Non-local
103	Proprietary equipment	LDC Equipment (SHR) Pty Limited	Genuine Parts required to support the servicing and repairs of VMS boards.	Non-local
104	Licences and software	Lighthouse.IO Pty Ltd	Only providers of the Security Patrol software used by Community Safety.	Non-local
105	Licences and software	Livepro Australia Pty Ltd	Livepro Subscription Licences. Vendor of the software, no other options for support and maintenance.	Non-local
106	Licences and software	LogicMonitor Australia Pty Ltd	Provision of ICT monitoring services	Non-local
107	Authorised agent	Luxson Illumination Pty Ltd	Specialist ERCO Gallery lighting and the only agent in QLD. These track lights are used in Tank 4 Gallery at the Tanks Arts Centre track lighting system. The lights used are specialist and only supplied in Queensland by Luxson Illumination Pty Ltd.	Non-local
108	Proprietary equipment	Magytec Pty Ltd	Proprietary spare parts for Superflo brand belt filter presses, airbag tensioner, feed box seals, belt tracking modules, GDD belt and BFB belts used at Marlin Coast WWTP.	Non-local
109	Proprietary equipment	Material Recovery Solutions Pty Ltd	Materials Recovery Solutions provide specialised parts, maintenance and baling wire for the Godswill Baler located in the Material Recovery Facility.	Non-local
110	Proprietary equipment	Maxco Pty Ltd trading as Odatech	Provision of proprietary mixed biofilter media for Sewage Pump Station CN1	Non-local
111	Proprietary equipment	Merck Life Science Pty Ltd	Laboratory equipment including syringe filters, buffers, etc. Filtration membranes and sterile filter cups for bacteriological testing.	Non-local
112	Online services	Meta Platforms Ireland Ltd (Facebook)	Facebook is a global social media platform. . Council has approx 22 FB pages. There is no other alternative that delivers the same service and has as many users.	Non-local
113	Licences and software	Monitor Business Machines Pty Ltd	Monitor is a print and transaction management solution simplifying administration and operational costs in libraries, universities, offices, hospitals and schools around the world.	Non-local
114	Online services	National Library of Australia	Libraries Australia provides access to a suite of tools developed specifically for library and information professionals. It enables users to complete cataloguing, import machine readable cataloguing (MARC) files and interlibrary loans.	Non-local
115	Specialised Supplier	News Pty Ltd (NewsCorp)	Local Newspaper Advertising (Cairns Post), Courier Mail and Australian.	Non-local
116	Specialised	Noise and Vibration Measurement Systems Pty Ltd t/a NVMS Solutions	Provide Allen Bradley automation electronics and computer software under a parts management agreement (SCADA)	Non-local
117	Licences and software	Nordkapp Investments Pty Ltd (Seca)	Supplier provides CCTV consumables, equipment, WinCan software and support to assist with the operations of the CCTV Sewer inspections.	Non-local
118	Specialised Supplier	NQ Pipe and Duct Pty Ltd as the Trustee for Attard Family Trust	Supply and manufacture stainless steel pipes and fitting to meet required specifications for water supply. Other suppliers found for SS pipe are only on sellers for this product originally manufactured by NQ Pipe and Duct. This product is used in situations where it is more cost effective than traditional piping such as ductile iron piping.	Non-local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
119	Proprietary equipment	Odour Technologies as the Trustee for PVB Family Trust	The supplier of Neutraliser Plus, a specialised odour control product that is used in the odour control machines in the sewerage pump stations.	Non-local
120	Licences and software	Open Spatial Pty Ltd	Drainage Software maintenance support - Munsys Network Licenses	Non-local
121	Licences and software	Our Community Pty Ltd	Vendor of the Smarty Grants SAAS solution. No other options for support and maintenance.	Non-local
122	Licences and software	Outback Imaging Pty Ltd	EzeScan Concurrent Licenses - scanning software for Accounts Payable	Non-local
123	Licences and software	Parasyn Controls Pty Ltd	Support for primary data transfer protocol (SCADA)	Non-local
124	Licences and software	PeopleVision Pty Ltd	Configuration and help desk support for Donesafe software. People Vision were the assigned company by Donesafe to complete software configuration for the WHS System project.	Non-local
125	Specialised	PressureTech Solutions Pty Ltd	Supplier of large diameter hydraulic hoses required for material balers at the Material Recovery facility (MRF).	Local
126	Licences and software	Proquest LCC	This solution is only available through ProQuest LLC and is compatible with the Cairns Libraries management system, Spydus.	Non-local
127	Government agency	Queensland Fire Department	1. Monitoring of Fire alarms 2. Attendance to false alarm callouts as chargeable	Local
128	Specialised supplier	Queensland Music Network Ltd (Qmusic Industry Connect)	QMusic provides specialised music industry expertise and professional development services that are tailored to local artists and industry professionals. The program delivers industry-led workshops, mentoring, networking opportunities, and support across key areas including music business, marketing, publishing, licensing, project management, live performance, and First Nations music industry development.	Non-local
129	Genuine parts	R. and L. Jones Engineering Pty Ltd trading as T-Rex Water Trucks	Provide the OEM valving parts for water cart trucks	Non-Local
130	Proprietary equipment	Rain Bird (Australia) Pty Ltd	Rain Bird Australia provide irrigation materials, software, annual data plan and services associated with global support agreement. This equipment currently manages over 50 sites throughout the LGA and is unique to Rainbird and non-compatible with any other provider.	Non-local
131	Specialised supplier (Major Events)	Raise the Seventh Pty Ltd	Music festival at the Showgrounds	Local
132	Proprietary equipment	Raylinc Agencies Pty Ltd	Supply of we-ef products including but not limited to pole top and in ground feature lighting. DMX and DALI controlled – 'Smart lighting'.	Non-local
133	Proprietary equipment	RDT Engineering Pty Ltd	Recycling and Design Technologies (RDT) supplies Council's site specific Material Recovery and Glass Processing facilities and equipment including specialised parts.	Non-local
134	Licences and software	Reino International Pty Ltd (Duncan Solutions)	Supply of parking ticket machines, enforcement technologies including LPR system and service, customer service support, maintenance services and Parking Enterprise Management (PEMs) software for enforcement of regulated parking.	Non-local
135	Proprietary equipment	Reliance Worldwide Corporation Pty Ltd	The Australian service agent for their brand of standpipe and require units returned for assessment before repair.	Non-local
136	Sole supplier	Remondis Australia Pty Ltd and FGF Developments Pty Ltd No 1 (Joint Venture)	Landfill Disposal services and landfill facilities.	Local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
137	Proprietary equipment	Remtron (QLD) Pty Ltd (Macron Agencies)	Supplier for measuring, monitoring instrumentation, software, parts and service for the VEGA sensor brand of pressure transmitters, sensors, transducers and probes.	Non-local
138	Genuine parts	Retractable Tarps Pty Ltd	Genuine Parts - Roll Right Tarps fitted to vehicles on original purchase of Council's larger truck fleet.	Non-local
139	Genuine parts	RGM Maintenance Pty Ltd	RGM are parts dealers specialising in truck parts plus suspension components.	Local
140	Licences and software	Risk Management Technologies Pty Ltd	ChemAlert is the license software developed by Risk Management Technologies Pty Ltd. It's our chemical management software that is used by the Workplace Health and Safety	Non-local
141	Proprietary equipment	Rotor Tech Developments Pty Ltd	RTD Group is the authorised distributor and service centre of Tuthill PD Blowers and genuine spare parts.	Non-local
142	Proprietary equipment	Rotork Australia Pty Ltd	Rotork are the sole importer and manufacturer of control actuating units used in the Cleaner Seas project to control penstock activation (gate used in water flow controls in treatment facilities).	Non-local
143	Proprietary equipment	Royce Water Technologies Pty Ltd	Provision of Chemscan Spare parts and consumable chemical reagents at wastewater treatment plants.	Non-local
144	Authorised agent	Russo and Vella Machinery Pty Ltd	Supplier of specialised service and breakdown parts to suit Iseki ride on mowers (the only supplier in Cairns).	Local
145	Licences and software	Safety Culture Pty Ltd	iAuditor Annual Licenses for WHS	Non-local
146	Licences and software	Safetycare Australia Pty Ltd	SafetyHub - WHS training videos subscription	Non-local
147	Genuine parts	Sandvik Mining and Construction Australia Pty Ltd	Supplier providing specialised parts for the Vertical Shaft Impactor (VSI) located in the Glass Processing Facility at the Materials Recovery Facility.	Non-local
148	Licences and software	Schneider-Electric Australia Pty Ltd	Citect SCADA software support VSDs, Air Breaker and moulded case circuit breakers. Schneider are the Original Equipment Manufacturer (OEM) for Building Management Systems (BMS) that is employed to control HVAC.	Non-local
149	Proprietary equipment	Siebtechnik Tema Pty Ltd	Proprietary spare parts for Tema brand belt filter presses, airbag tensioner, feed box seals, belt tracking modules, GDD belt and BFB belts for Northern WWTP.	Non-local
150	Proprietary Technology	Siemens Energy Pty Limited	Siemens uses a unique, patented, in-situ verification method involving their specific SITRANS FM Vericator tool. Allowing them to offer certified services, Traceable Certification and an OEM warranty that third parties cannot match.	Non-local
151	Proprietary equipment	SNF Australia Pty Ltd	Dewatering polymers for Water Treatment Plants	Non-local
152	Licences and software	Solarwinds	The software from Solarwinds is used to monitor the SCADA systems (computer systems) that operate and monitor Water and Wastewater Treatment and Reticulation Plants and alert Council staff to any faults.	Non-Local
153	Sole Supplier	Southern Cross Austereo	Radio Stations - Triple M/ Hit FM	Local office
154	Proprietary equipment	Spirac Pty Ltd	SPIRAC - Manufacturing distributor of proprietary spare parts for Spirac step screen and screw conveyer genuine spare parts.	Non-local
155	Sole supplier	Springs and Blacksmithing Pty Ltd	Only supplier in Cairns Region now with expert suspension spring manufacturing and repairs in the blacksmithing services, for automotive industry works.	Local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
156	Licences and software	Sprout Social	Sprout Social monitors and captures Council's social media activity in a single, combined inbox for all social profiles; message and comment tagging; and capability to create chat bots.	Non-local
157	Licences and software	Surebridge Pty Ltd	Red Hat Linux Server Licence	Non-local
158	Specialised supplier	Surf Life Saving Queensland	Surf Lifesaving Queensland (SLSQ) supplies lifeguard services to Council beaches within the Cairns Regional Council Local Government area.	Local
159	Specialised supplier (Major Events)	The Australian Festival of Chamber Music - North Queensland Limited (AFCM)	Australian Festival of Chamber Music 2026-2030	Non-local
160	Specialised supplier	The Push - Youth Music Organisation Ltd	THE PUSH is a not-for-profit, nationally recognised youth music organisation with over 30 years' experience in contemporary youth music development. As a registered charity, THE PUSH delivers specialised youth music programs, industry training, research, and national campaigns, supported by established partnerships and sector expertise across the music and arts industries.	Non-local
161	Specialised	The Rocket Science Group (Mailchimp)	Mailchimp is a specialised supplier for email marketing services and a marketing platform for campaigns, automation, audiences.	Non-local
162	Proprietary	Conveyor and Transmission Solutions Cairns	Authorised agent for Chiorino to provide specialised conveyor belts and conveyor belt parts for the equipment located at the Resource Recovery Precinct.	Local
163	Proprietary equipment	Thermo Fisher Scientific Australia Pty Ltd	Sole supplier of the TON-V R1 reagent which is used in nutrients testing. The NATA accredited method for Total Oxidised Nitrogen by Discrete Analyser has been validated using this reagent, which is a proprietary formulation and cannot be replicated easily. Thermo Fisher is also the sole supplier of In-Situ Level Troll sensors in Australia. These sensors record temperature, pressure, and water level throughout the Saltwater Creek catchment, providing valuable data for flood modelling and supporting the ongoing Smart Catchments project.	Non-local
164	Licences and software	TimeTarget Pty Ltd (Humanforce)	Humanforce Professional Services for Staff Rostering including shift bidding, email and SMS functionality used at the Materials Recovery Facility.	Non-local
165	Genuine parts	Trinity Motors Pty Ltd	Genuine spare parts and accessories for Isuzu D Max vehicles in Council's fleet	Local
166	Specialised Supplier (Major Events)	USM Events Pty Ltd (Ironman Cairns)	Major Events Sponsorship funding to USM Events to deliver the Ironman events.	Non-local
167	Sole Supplier	Veolia Water Technologies and Solutions Australia Pty Ltd	They are the only supplier of Zeeweed membrane modules and peripheral equipment utilised at Northern and Southern WWTPs.	Non-local
168	Licences and software	Vivaticket Pty Ltd	Provides ticketing software Ticketlink (currently being phased out)	Non-local
169	Specialised Supplier	Vogelsang Pty Ltd	Manufacturing supplier of proprietary parts for the maintenance of Voglesang Pumps utilised at EWWTP	Non-local
170	Genuine parts	Water Treatment Services (Aust) Pty Ltd	WTS are the only supplier of specific grade of dewatering polymers for Water Treatment Plants.	Non-local
171	Sole supplier	Wear Resistant Materials Pty Ltd	WRM - are the only local supplier who can refurbish clarifier wheels and pump volute faces.	Local
172	Genuine parts	Westco Cairns Pty Ltd	Genuine parts Dealership for support the servicing and repairs of vehicle purchased through Dealer.	Local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Local
173	Licences and software	Whispir Australia Pty Ltd	Emergency Broadcast System	Non-local
174	Authorised agent	Windcave Pty Ltd	Council's library kiosk terminals must have P2PE for PCI compliance, Windcave are the supplier that Monitor BM work with and therefore are a sole supplier for the merchant facility.	Non-local

3. Removed Suppliers

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Reason for Removal	Local
1	Specialised supplier (Major Events)	Cairns Tropical Writers Festival Inc	Cairns Tropical Writers Festival Inc	Sponsorship concluded.	Local
2	Specialised supplier (Major Events)	Connect Sport Australia Pty Ltd (Port Douglas Gran Fondo Festival)	Major Event Partnerships funding for the Port Douglas Gran Fondo Festival (PD Gran Fondo) cycling event to be held in the region on 12-14 September 2025	Sponsorship concluded.	Local
3	Specialised Supplier (Major Events)	The Queensland Music Festival Pty Ltd (QMF)	Major Events Sponsorship funding for Queensland Music Festival to deliver Dream Aloud.	Sponsorship concluded.	Non-local
4	Specialised supplier (Major Events)	Cricket Australia	International Cricket at Cazalys Stadium	Current sponsorship arrangements concluded; future applications may be made by proponent/considered	Local
5	Specialised Supplier (Major Events)	Shine On Productions Pty Ltd (SOP)	Major Events Sponsorships funding to support the Shine On Gimuy 2025 events.	Current sponsorship arrangements concluded; future applications may be made by proponent/considered	Non-local
6	Sole supplier	Linfox Australia Pty Ltd	Linfox is a transport company that supplies containers onsite at the MRF for loading and storage of commodities and collection of containers for transport via rail to purchasers in southeast Queensland markets. Linfox is the only company in Cairns able to provide this container and rail service.	Appointed to PSA 3081 - Transport of Recyclable Materials	Non-local
7	Licences and software	Kapish EA Pty Ltd	LeanIX SaaS based Enterprise Architecture Software for the Enterprise Architecture team	Contract has expired.	Non-local
8	Licences and software	Mincad Systems Pty Ltd trading as Pavement Science	Industry standard software for mechanistic pavement design and analysis. No other re-sellers available.	Mincad Systems has been brought out by ARRB Group.	Non-local
9	Proprietary equipment	Rowlands Engineering Pty Ltd	Rowlands Engineering Pty Ltd supplied critical spare parts, maintenance and on-site servicing for the chain conveyor belts to 2 x balers and the main infeed conveyor at the Materials Recovery Facility.	Rowlands Engineering are no longer operating.	Non-local
10	Proprietary equipment	Aqseptence Group Pty Ltd trading as USF Johnson Screens	Provision of Coanda screens. Johnson Screens are proprietary owners of Vee-Wire screen technology which is currently installed at the Behana Intake.	Another supplier/s have now been identified.	Non-local

No	Category	Supplier Name (Legal Entity)	Description of Product/Service	Reason for Removal	Local
11	Authorised Agent	Giger Machinery Services Pty Ltd	Giger Machinery has Bomag dealership rights limiting supply of genuine parts.	Confirmed that there are other Bomag dealers now available.	Local
12	Specialised Supplier	Cairns Amateur Turf Club	Cairns Premier Racing Carnival - Replaces Cairns Amateurs and Cairns Cup.	Duplicate entry	Local
13	Genuine Parts	Servco Australia Cairns Pty Ltd trading as Pacific Toyota	Genuine Parts required to support the servicing and repairs of vehicle purchased through Dealer.	Appointed to ROPS 2809 - Automotive Services, Spare Parts and Accessories.	Local
14	Licences and Software	Dundas BI	Vendor of the software, no other options for support and maintenance (business intelligence tool).	Now trading as Insightsoftware Australia Pty Ltd.	Non-local