

ORDINARY MEETING 24 JANUARY 2024	5
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SOLE SUPPLIERS AND SPECIALISED SUPPLIERS 2023/24 – UPDATE

63/14/4-01 | #7318873

RECOMMENDATION:

That Council:

- 1. Resolves in accordance with section 235(a) and 235(b) of the *Local Government Regulation 2012*, it is satisfied that the nominated suppliers listed in Attachment 1 are Sole or Specialised Suppliers and that they be added to the Sole Supplier Register for the remainder of the 2023/24 financial year.**
- 2. Delegates authority to the Chief Executive Officer in accordance with the *Local Government Act 2009* to enter into contracts, negotiate, finalise and execute any and all matters associated with or in relation to Sole or Specialised Suppliers subject to Council’s normal procurement policies and practices.**

INTERESTED PARTIES:

As per Attachment 1.

Note: The identification of interested parties is provided on a best endeavours basis by Council Officers and may not be exhaustive.

EXECUTIVE SUMMARY:

Section 235(a) and 235(b) of the *Local Government Regulation 2012* allows an exemption to inviting written quotes or tenders where Council resolves that there is only one sole or unique supplier or a specialised supplier, who is reasonably available to meet operational needs. Sole and Specialised Suppliers are used in instances where only one supplier is available due to specialised or unique services, or where services are confidential in nature that makes it disadvantageous or impractical to undertake a competitive procurement process.

In 2023, Council approved the appointment of 123 suppliers to the Sole Supplier Register and the removal of eight suppliers for the 2023/24 financial year. This report recommends an additional five suppliers be approved and provides justification for their inclusion to the Sole Supplier Register found in Attachment 1.

The current year to date expenditure on all Council Supplier’s for the first half of the 2023/24 financial year (1 July 2023 to 31 December 2023) based on expenditure data is approximately \$100.6 Million. The current estimated year to date expenditure on existing Sole and Specialised suppliers from purchase orders is approximately \$6.3 Million, which represents approximately 6.3% of Council’s total procurement activities.

BACKGROUND:

The *Local Government Regulation 2012* (Regulation) requires written quotations or tenders be invited for procurement of works or the supply of goods or services that are greater than \$15,000 (medium sized contracts) or \$200,000 (large sized contracts) respectively. Council's Procurement Policy contains provisions or guidelines for obtaining quotes for less than \$15,000.

The Regulation acknowledges that there are instances when it is not always possible to meet these procurement guidelines in the market and therefore it provides a number of exceptions, including the following under sections 235(a) and 235(b):

235(a) – “The local government resolves it is satisfied that there is only one supplier who is reasonably available.”

235(b) – “The local government resolves that, because of the specialised or confidential nature of the services that are sought, it would be impractical or disadvantageous for the local government to invite quotes or tenders”.

This report is a continuation of a practice which commenced in 2012. There may still be occasions where it will be necessary to present an individual Council report during the year if an unforeseen need arises for a Sole or Specialised Supplier.

To be listed as a Sole or Specialised Supplier, Council officers must provide evidence that the supplier is the only supplier that can reasonably provide a particular good or service required. The emphasis is on the word “reasonably”. For the purposes of this report, this means that if there is only one supplier in the rate-paying region of Cairns and they are considered to be providing a competitive service or offer unique products, then they can be deemed a sole supplier. The purchase of goods and services from a sole source to support the service and maintenance of existing assets from an original equipment manufacturer who has proprietary rights can also be deemed a sole supplier.

The commentary to section 235(a) and 235(b) of the *Local Government Regulation 2012* (last updated 12 July 2021) states that this section might be applied where Council is using a proprietary computer software program and wishes to upgrade that program to add functionality. There is generally only one possible supplier and the calling of tenders or quotes “would be a manifest waste of time and resources”. This interpretation of the legislation has also been used to support and validate the inclusion of a number of sole supplier recommendations with regards to ICT software and maintenance of manufacturer's proprietary equipment.

Paragraph 235(b) gives Councils a broad power to determine that specialised or confidential services (not goods) may be provided pursuant to a private contract. Examples of this may be specialised engineering or legal advice in relation to controversial or confidential Council projects or in relation to matters where Council might have some legal liability.

COMMENT:

Council's Procurement Policy states that a Sole and Specialised Supplier report will be prepared every six months (biannually) and presented to Council. This report notes sole supplier expenditure for the first half of the 2023/24 financial year for those suppliers listed on the Sole Supplier Register.

In July 2023, Council approved the appointment of 119 suppliers to the Sole Supplier and Specialised Supplier Register for the 2023/24 financial year and the removal. In December 2023, Council approved an additional four supplier to support funding agreements.

This report recommends that an additional five suppliers be added for the remainder of the 2023/24 financial year. Current and newly added supplier details included on the Sole Supplier and Specialised Supplier Register can be found in Attachment 1. When nominating these suppliers, Council officers are requested to provide justification as to why this legislative exception should be considered for each supplier. A summary of this supporting justification is also listed in Attachment 1.

OPTIONS:**Option 1 (recommended):**

It is recommended that Council:

1. Resolves in accordance with section 235(a) and 235(b) of the *Local Government Regulation 2012* that it is satisfied that the nominated suppliers listed in Attachment 1 are Sole and Specialised Suppliers and that they be added to the Sole Supplier Register for the remainder of the 2023/24 financial year.
2. Delegates authority to the Chief Executive Officer in accordance with the *Local Government Act 2009* to enter into contracts, negotiate, finalise and execute any and all matters associated with or in relation to Sole and Specialised Suppliers subject to Council's normal procurement policies and practices.

Option 2:

Council does not resolve to accept that the proposed suppliers are sole or specialised suppliers and request that Council officers proceed to call quotes and tenders for the supply of relevant products and services.

CONSIDERATIONS:**Risk Management:**

Suppliers have been reviewed and those deemed not to meet the exemption requirements as per the definition of sole supplier in the Regulation have been excluded from this report.

Council Finance and the Local Economy:

The financial risk to Council is mitigated by Council officers having assessed these products and services as being suitable and the suppliers as being the only reasonable option from which Council can obtain these relevant products and services.

Corporate and Operational Plans:

Sole and Specialised Suppliers relates to the following strategies in Council's Corporate Plan 2021-2026 under the focus of Focus Five – Focused Council, Being a Leader in Government:

- Support an inclusive organisational culture that invests in continuous improvement, learning and leadership; and
- Ensure decision making is collaborative, transparent and accountable.

Statutory:

The Sole and Specialised supplier nomination has been conducted in accordance with legislative requirements under the *Local Government Act 2009* and the *Local Government Regulation 2012*.

Policy:

The Sole and Specialised Supplier nomination process has been undertaken in accordance with Procurement Policy amended and adopted on 7 December 2022.

CONSULTATION:

All relevant Council staff undertaking procurement are notified and consulted on a biannual basis and asked to nominate suppliers for the report. A Sole and Specialised Supplier Nomination Form must be completed and signed off by a relevant Executive Manager and Director. Procurement and Finance Branches have provided the expenditure information for this report.

ATTACHMENTS:

Attachment 1 – List of existing and new Suppliers appointed to the Sole Supplier Register for the 2023/24 financial year.



Geoff Burdon
Executive Manager Procurement and Payables



Lisa Whitton
Director Finance and Business Services

Attachment 1 - List of existing and new Suppliers appointed to the Sole Supplier and Specialised Register for the 2023/24 financial year

No	Category	Supplier Name	Description of Product / Service	Estimated Annual Expenditure	Local	Existing or New
1.	Authorised agent	Aquatec Maxcon Pty Ltd	Aquatec Maxcon is the service agent for Trojan UV disinfection equipment.	\$30,000	Non-local	Existing
2.	Authorised agent	Bio-Strategy Pty Ltd	Supply of cartridge filters for intestinal parasite testing.	\$40,000	Non-local	Existing
3.	Authorised agent	Bucher Municipal Pty Ltd	Genuine parts, McDonald Johnson Sweeper	\$25,000	Non-local	Existing
4.	Authorised agent	Draeger Safety Pacific Pty Ltd	Critical analyser repairs, parts and calibration and replacement units	\$80,000	Non-local	Existing
5.	Authorised agent	Fluidquip Australia Pty Ltd	Fluidquip Australia are the sole distributors and support providers for Seal analytical instruments	\$10,000	Non-local	Existing
6.	Authorised agent	Hydro Innovations Pty Ltd	Gorman Rupp Pumps and Replacement parts	\$45,000	Non-local	Existing
7.	Authorised agent	Hydroflux Epco Pty Ltd	TORNADO Self Aspirating Aerators required for all Water Treatment Plants.	\$40,000	Non-local	Existing
8.	Authorised agent	NHP Electrical Engineering Products Pty Ltd	Allen Bradley automation electronics and computer software. Parts management agreement (SCADA)	\$260,000	Local	Existing
9.	Authorised agent	Rotatek Developments Pty Ltd	RTD Group - Are the authorised distributor and service center of Tuthill PD Blowers and genuine spare parts.	\$25,000	Non-local	Existing
10.	Authorised agent	Russo and Vella Machinery Pty Ltd	Supplier of specialised service and breakdown parts to suit Iseki ride on mowers, only supplier in cairns.	\$10,000	Local	Existing
11.	Authorised agent	Windcave Pty Ltd	Provides P2PE Merchant Facilities	\$12,054	Non-local	Existing
12.	Genuine parts	Andrenak Pty Ltd (Porta's Bikes and Power)	Genuine parts – Honda Dealer for small equipment	\$15,000	Local	Existing
13.	Genuine parts	Clark Equipment Sales Pty Ltd	Genuine parts Dealership	\$25,000	Non-local	Existing

No	Category	Supplier Name	Description of Product / Service	Estimated Annual Expenditure	Local	Existing or New
14.	Genuine parts	Dewluck Pty Ltd (Arrow Machinery)	Genuine parts Dealership	\$25,000	Non-local	Existing
15.	Genuine parts	RDO Equipment Pty Ltd (Vermeer Australia)	RDO Equipment is a John Deere machinery dealer and provides Vermeer brand parts for stump grinders, tree chippers etc.	\$30,000	Non-local	Existing
16.	Genuine parts	Retractable Tarps Pty Ltd	Genuine parts - Roll Right Tarps	\$25,000	Non-local	Existing
17.	Genuine parts	RGM Maintenance Pty Ltd	RGM are parts dealers specialising in truck parts plus suspension components.	\$50,000	Local	Existing
18.	Genuine parts	Toro Australia Pty Ltd	Genuine parts - Toro Mowers and Blower unit	\$25,000	Non-local	Existing
19.	Genuine parts	Trinity Motors Pty Ltd	Genuine spare parts and accessories for Isuzu D Max vehicles in Council's fleet	\$25,000	Local	Existing
20.	Genuine parts	Westco Cairns Pty Ltd	Genuine parts Dealership	\$15,000	Local	Existing
21.	Genuine parts	Sandvik Mining and Construction Australia Pty Ltd	Supplier providing specialised parts for the Vertical Shaft Impactor (VSI) located in the new Glass Processing Facility at the new Materials Recovery Facility.	\$100,000	Non-local	Existing
22.	Genuine parts	Water Treatment Services (Aust) Pty Ltd	WTS are the only supplier of specific grade of dewatering polymers for Water Treatment Plants.	\$55,000	Non-local	Existing
23.	Government agency	Queensland Fire and Emergency Services	Live fire monitoring of alarm panels as per Building legislation	\$30,000	Local	Existing
24.	Licences and software	12D Solutions Pty Ltd	12D Model Software License Maintenance for Design Services and Survey Depts Martyn St	\$12,000	Non-local	Existing
25.	Licences and software	A2K Technologies Pty Ltd	Autodesk AutoCAD Maintenance Software support Renewal	\$203,000	Non-local	Existing
26.	Licences and software	Alchemy Systems Ltd	Alchemy Systems Ltd provide specialised software and licence called Suresoft for the Optical Sorter located in the new Materials Recovery Facility. Alchemy also supply critical parts for the Optical Sorter.	\$75,000	Non-local	Existing
27.	Licences and software	Atlassian Pty Ltd	Software Subscription for JIRA Cloud Software	\$25,000	Non-local	Existing

No	Category	Supplier Name	Description of Product / Service	Estimated Annual Expenditure	Local	Existing or New
28.	Licences and software	Australasian Performing Right Association (APRA)	Annual Music Licence Fees for CPAC, MMP, Tanks and Courthouse	\$40,000	Non-local	Existing
29.	Licences and software	Department of Justice and Attorney General (Liquor and Gaming)	Annual Licence Fees for CPAC, MMP, Tanks and Courthouse.	\$20,000	Non-local	Existing
30.	Licences and software	Dundas BI	Business Intelligence Tool	\$36,000	Non-local	Existing
31.	Licences and software	Equifax Australia Workforce Solutions Pty Ltd	Mercury Payment Schedule System (HR Improvement)	\$72,000	Non-local	Existing
32.	Licences and software	Geografia Pty Ltd	Spendmapp Subscription Selector for Economic and Development	\$25,000	Non-local	Existing
33.	Licences and software	Get Smart Consultancy Pty Ltd (Artifax)	Artifax Events Management support and Maintenance	\$75,000	Non-local	Existing
34.	Licences and software	Go1 Pty Ltd	Go1 provides a platform for learning technology to deliver eLearning content for TechOne	\$68,000	Non-local	Existing
35.	Licences and software	H&R Consultants Pty Ltd	Konect APP Software License Support	\$10,000	Non-local	Existing
36.	Licences and software	ID Consulting Pty Ltd	Online Economic Tools Subscription Fees for Planning and Environment	\$40,000	Non-local	Existing
37.	Licences and software	Idealpos Solutions Pty Ltd	Supplier and support for Idealpos machines located at CPAC, MMP, Tanks and Courthouse. Idealpos software offers point of sale solutions used in our bars for food & beverage sales with eftpos integration and stock management, tracking and auditing.	\$30,000	Non-local	Existing
38.	Licences and software	Innovyze Pty Ltd	Infoworks Suite, WSPPro, Infoworks ICM and InfoAsset Manager License Software Mtce	\$153,000	Non-local	Existing
39.	Licences and software	LabWare Australia Pty Ltd	LIMS License - Software Maintenance Program	\$55,000	Non-local	Existing
40.	Licences and software	Livepro Australia Pty Ltd	Livepro Subscription Licences	\$18,000	Non-local	Existing
41.	Licences and software	LogicMonitor Australia Pty Ltd	Provision of ICT monitoring services	\$72,000	Non-local	Existing

No	Category	Supplier Name	Description of Product / Service	Estimated Annual Expenditure	Local	Existing or New
42.	Licences and software	Monitor Business Machines Pty Ltd	Monitor is a print and transaction management solution simplifying administration and operational costs in libraries, universities, offices, hospitals and schools around the world.	\$17,000	Non-local	Existing
43.	Licences and software	Monsido Pty Ltd	This service scans Council's website weekly to identify errors or broken links etc and provides detailed analytics.	\$6,500	Non-local	Existing
44.	Licences and software	Nordkapp Investments Pty Ltd (Seca)	Supplier provides CCTV consumables, equipment, WinCan software and support to assist with the operations of the CCTV Sewer inspections.	\$25,000	Non-local	Existing
45.	Licences and software	Open Spatial Pty Ltd	Drainage Software maintenance support - Munsys Network Licenses	\$45,000	Non-local	Existing
46.	Licences and software	Outback Imaging Pty Ltd	EzeScan Concurrent Licenses	\$25,000	Non-local	Existing
47.	Licences and software	Parasyn Controls Pty Ltd	Support for primary data transfer protocol (SCADA)	\$165,000	Non-local	Existing
48.	Licences and software	PeopleVision Pty Ltd	Configuration and help desk support for Donesafe software. People Vision were the assigned company by Donesafe to complete software configuration for the WHS System project.	\$15,000	Non-local	Existing
49.	Licences and software	Reino International Pty Ltd (Duncan Solutions)	Supply of parking ticket machines, enforcement technologies including LPR system and service, customer service support, maintenance services and Parking Enterprise Management (PEMs) software for enforcement of regulated parking.	\$600,000	Non-local	Existing
50.	Licences and software	Renew Initiatives Australia Ltd	Renew Australia are a social enterprise that works with communities and property owners to take otherwise empty properties and make them available to for short-term use by creative enterprises and community initiatives at minor, nominal fee.	\$168,700	Non-local	Existing
51.	Licences and software	Safety Culture Pty Ltd	iAuditor Annual Licenses for WHS	\$85,000	Non-local	Existing
52.	Licences and software	Schneider-Electric Australia Pty Ltd	Citect SCADA software support VSDs, Air Breaker and moulded case circuit breakers Schneider are the Original Equipment Manufacturer (OEM) for Building Management Systems (BMS) that is employed to control HVAC	\$80,000	Non-local	Existing
53.	Licences and software	SmarTrak Aust Pty Ltd	Pool Car Booking System for Fleet	\$40,000	Non-local	Existing
54.	Licences and software	SugarCRM Inc	Software Subscription for Go Clubs	\$15,000	Non-local	Existing

No	Category	Supplier Name	Description of Product / Service	Estimated Annual Expenditure	Local	Existing or New
55.	Licences and software	TimeTarget Pty Ltd (Humanforce)	Humanforce Professional Services for Staff Rostering including shift bidding, email and SMS functionality used at the Materials Recovery Facility.	\$35,000	Non-local	Existing
56.	Licences and software	Uecomm Operations Pty Ltd	Dark Fibre Services	\$110,000	Non-local	Existing
57.	Licences and software	Vivaticket Pty Ltd	Ticketing software, Ticketlink	\$50,000	Non-local	Existing
58.	Licences and software	Whispir Australia Pty Ltd	Emergency Broadcast System	\$30,000	Non-local	Existing
59.	Online services	CITEC	CITEC provide online search access into the database for QLD Department of Transport & Main Roads for the purposes of vehicular registration details including owners name and address.	\$500,000	Non-local	Existing
60.	Online services	Finlane Pty Ltd (BNBGuard)	BnbGuard is an Australia based company that captures holiday listing data. They provide detailed data scraping of all major short term rental sites and match to Council properties to allow Council to determine properties being used for this purpose.	\$16,000	Non-local	Existing
61.	Online services	Jandi Enterprises Inc.	Library Elf is web based and an email tool for library users to keep track of their library accounts. The email tool provides assistance to Cairns Libraries members to manage their loans, overdue items and reservations.	\$3,300	Non-local	Existing
62.	Online services	JCS Online Resources Ltd	Find My Past is a UK-based online genealogy service hosting over 4 billion searchable records of census, directory and historical record information.	\$4,000	Non-local	Existing
63.	Online services	Meta Platforms Ireland Ltd (Facebook)	Facebook is a global social media platform.	\$40,000	Non-local	Existing
64.	Online services	National Library of Australia	Trove Collaborative Services is the system that manages access to other Libraries Australia services. It enables users to complete cataloguing, import machine readable cataloguing (MARC) files and interlibrary loans which is one of Cairns Libraries core services.	\$20,000	Non-local	Existing
65.	Online services	Proquest - Syndetics Solutions	Syndetics Solutions offers the most comprehensive cover database for libraries catalogues with over 25 million full-colour cover images for books, videos, DVDs and CDs.	\$5,500	Non-local	Existing
66.	Online services	Queensland Futures Institute Ltd	These costs cover Council's annual membership to the Queensland Futures Institute (QFI) and access to their unique conferences and training opportunities. QFI facilitates non-partisan "thought" leadership on key growth opportunities for Queensland's future prosperity.	\$20,000	Non-local	Existing

No	Category	Supplier Name	Description of Product / Service	Estimated Annual Expenditure	Local	Existing or New
67.	Online services	Sprout Social	Sprout Social monitors and captures Council's social media activity in a single, combined inbox for all social profiles; message and comment tagging; and capability to create chat bots.	\$4,500	Non-local	Existing
68.	Proprietary equipment	Agilent Technologies Australia Pty Ltd	Agilent are the manufacturer and support providers of the laboratory's Inductively Coupled Optical Emission Spectrometer (ICPOES) which is used for cations and metals analyses.	\$10,000	Non-local	Existing
69.	Proprietary equipment	Axon Public Safety Australia Pty Ltd	Body worn camera devices, data loading and charging stations, licencing, secure evidence locker and cloud storage.	\$15,000	Non-local	Existing
70.	Proprietary equipment	Bioaction Pty Ltd	Provision of spare parts, consumable filter media and service for sewer pump station odour control systems	\$50,000	Non-local	Existing
71.	Proprietary equipment	BioPoint Pty Ltd	Reagents for intestinal parasite testing.	\$20,000	Non-local	Existing
72.	Proprietary equipment	Chiorino Australia Pty Ltd	Chiorino Australia Pty Ltd provide specialised conveyor belts and conveyor belt parts for the equipment located at the new Materials Recovery Facility.	\$50,000	Non-local	Existing
73.	Proprietary equipment	Ecolab Pty Ltd (Nalco Water)	Dewatering polymers for Water Treatment Plants	\$80,000	Non-local	Existing
74.	Proprietary equipment	Elpro Technologies Pty Ltd	Supply and repair of CRC/BOM remote early warning flood monitoring station canisters	\$15,000	Non-local	Existing
75.	Proprietary equipment	Endress and Hauser Australia Pty Ltd	Proprietary sole equipment importer/supplier for critical measuring and monitoring instrumentation, software, parts and service used in Council's fresh/potable Water supply process. This is for flowmeters, Chlorine and pH Analysers and dissolved oxygen analyser.	\$127,000	Non-local	Existing
76.	Proprietary equipment	Evoqua Water Technologies Pty Ltd	Wallace and Tiernan chlorination equipment	\$20,000	Non-local	Existing
77.	Proprietary equipment	Filquip Pty Ltd	FILQUIP - Are the sole Australian distributor of propriatory spare parts for Savi drum screen genuine spare parts.	\$10,000	Non-local	Existing
78.	Proprietary equipment	Flovac Vacuum Sewerage Systems Pty Ltd	Flovac Vacuum Sewerage Systems Pty Ltd (Flovac) is a company that designs, fabricates, supplies, installs, operates and maintains municipal vacuum sewer systems. Flovac supply the vacuum pods that are utilised through Council's Vacuum Sewerage System to transport sewage from properties to the treatment plants Flovac supply the vacuum pods that are utilised through Council's Vacuum Sewerage System to transport sewage from properties to the treatment plants.	\$100,000	Non-local	Existing

No	Category	Supplier Name	Description of Product / Service	Estimated Annual Expenditure	Local	Existing or New
79.	Proprietary equipment	Global Connections Group Pty Ltd (Flowtech Water Meters)	FLOWTECH – are the Australian service agent for their brand of standpipe and require units returned for assessment before repair.	\$100,000	Non-local	Existing
80.	Proprietary equipment	Hach Pacific Pty Ltd	Proprietary sole equipment importer/supplier for critical measuring and monitoring instrumentation, software, parts and service. This is used for turbidity and suspended solids.	\$75,000	Non-local	Existing
81.	Proprietary equipment	IDEXX Laboratories Pty Ltd	Reagents for intestinal parasite testing.	\$30,000	Non-local	Existing
82.	Proprietary equipment	IPD Group Pty Ltd	Pressure transmitters, probes and low voltage industrial power supply units.	\$15,000	Non-local	Existing
83.	Proprietary equipment	Material Recovery Solutions Pty Ltd	Materials Recovery Solutions provide specialised parts, maintenance and baling wire for the Godswill Baler located in the Materials Recovery Facility.	\$121,000	Non-local	Existing
84.	Proprietary equipment	Merck Pty Ltd	Laboratory equipment including syringe filters, buffers, etc.	\$60,000	Non-local	Existing
85.	Proprietary equipment	Moss Family Trust (Uninet Enclosure Systems)	Uninet supplies floating swimming enclosures on many beaches throughout Queensland to protect swimmers from the deadly Box Jellyfish.	\$629,374	Local	Existing
86.	Proprietary equipment	Para Mobility Pty Ltd	Supplier of Platypus aquatic products and aquatic chairs to fit existing Pelican pool hoists at swimming pools.	\$10,000	Non-local	Existing
87.	Proprietary equipment	PerkinElmer (Australia) Pty Ltd	Perkin Elmer are the manufacturer and sole support providers of the laboratory's Inductively Coupled Plasma Mass Spectrometer (ICPMS) which is used for ultra trace metals analysis.	\$10,000	Non-local	Existing
88.	Proprietary equipment	PS Analytical SE Asia Pty Ltd	PS Analytical are the manufacturer and support providers of the laboratory's mercury analyser.	\$30,000	Non-local	Existing
89.	Proprietary equipment	Rayline Agencies Pty Ltd	Supply of we-ef products including but not limited to pole top and in ground feature lighting. DMX and DALI controlled – 'Smart lighting'.	\$70,000	Non-local	Existing
90.	Proprietary equipment	Recycling Design and Technologies (RDT Engineering)	Recycling and Design Technologies (RDT) supplies Council's site specific MRF and glass processing parts and equipment including specialised parts for the optical sorter.	\$80,000	Non-local	Existing
91.	Proprietary equipment	Reliance Worldwide Corporation Pty Ltd	RWC – are the Australian service agent for their brand of standpipe and require units returned for assessment before repair.	\$63,000	Non-local	Existing
92.	Proprietary equipment	Remtron (QLD) Pty Ltd (Macron Agencies)	Supplier for measuring, monitoring instrumentation, software, parts and service for the VEGA sensor brand of pressure transmitters, sensors, transducers and probes.	\$15,000	Non-local	Existing

No	Category	Supplier Name	Description of Product / Service	Estimated Annual Expenditure	Local	Existing or New
93.	Proprietary equipment	Rotork Australia Pty Ltd	Control actuating units	\$50,000	Non-local	Existing
94.	Proprietary equipment	Rowlands Engineering Pty Ltd	Rowlands Engineering Pty Ltd installed the chain conveyor belts to 2 x balers and the main infeed conveyor at the Materials Recovery Facility. Rowlands Engineering Pty Ltd is the Contractor required to supply critical spare parts, maintenance and on site servicing. Original Equipment Manufacturer (OEM) parts needs to be supplied so warranty requirements are met. Warranty requirements for the specialised chain conveyors and equipment requires the installer of the conveyors (Rowlands Engineering Pty Ltd) for all repairs and maintenance needs.	\$80,000	Non-local	Existing
95.	Proprietary equipment	Sitech Construction Systems Pty Ltd	Machine control survey equipment	\$250,000	Yes - Local Office	Existing
96.	Proprietary equipment	SNF Australia Pty Ltd	Dewatering polymers for Water Treatment Plants	\$30,000	Non-local	Existing
97.	Proprietary equipment	Spirac Pty Ltd	SPIRAC - Manufacturing distributor of proprietary spare parts for Spirac step screen and screw conveyer genuine spare parts.	\$80,000	Non-local	Existing
98.	Proprietary equipment	The Trustee for PVB Family Trust (Odour Technologies)	Odour Technologies Pty Ltd are the supplier of Neutraliser Plus, a specialised odour control product that is used in the odour control machines in the sewerage pump stations.	\$220,000	Non-local	Existing
99.	Proprietary equipment	The Trustee for THE FAHLSTROM FAMILY TRUST (Fahlstrom Scaffolding Pty Ltd)	Total design, erection and dismantling of specialised large grandstand	\$150,000	Local	Existing
100.	Proprietary equipment	Trane Thermo King Pty Ltd	Trane are the Original Equipment Manufacturer for the Majority of Councils HVAC chillers, as such they are the best placed to provide technical support, parts materials and advise on the best maintenance practices to maximise the life and minimise the whole of life costs for these assets.	\$180,000	Non-local	Existing
101.	Proprietary equipment	Veolia Water Technologies Pty Ltd	SUEZ Water and Process Technologies provide the membrane treatment systems utilised in Cairns Regional Council Northern and Southern Wastewater Treatment Plant.	\$1,500,000	Non-local	Existing
102.	Proprietary equipment	Water Engineering and Research Pty Ltd	Copperlode Dam and reservoir Destratification Equipment supplier and specialist servicing.	\$20,000	Non-local	Existing
103.	Sole supplier	Aerzen Australia Pty Ltd	AERZEN - Manufacturing supplier and overhauler of Aerzen PD Blowers and genuine spare parts.	\$60,000	Non-local	Existing

No	Category	Supplier Name	Description of Product / Service	Estimated Annual Expenditure	Local	Existing or New
104.	Sole supplier	Australian Professional Galvanising Pty Ltd	Hot Dip Galvanizing protection against the corrosion of steel products and vehicles.	\$25,000	Local	Existing
105.	Sole Supplier	Cairns Local News Pty Ltd	Free weekly community newspaper which provides community news to Cairns residents.	\$6,000	Local	Existing
106.	Sole supplier	Emerson Automation Solutions Pty Ltd	Single check testable backflow valve kits	\$30,000	Non-local	Existing
107.	Sole supplier	Go Transit Media Group Pty Ltd	Advertising on buses throughout Cairns	\$20,000	Non-local	Existing
108.	Sole supplier	Linfox Australia Pty Ltd	Linfox is a transport company that supplies containers onsite at the MRF for loading and storage of commodities and collection of containers for transport via rail to purchasers in south east Queensland markets.	\$550,000	Non-local	Existing
109.	Sole supplier	News Pty Ltd (Newscorp)	Local Newspaper Advertising (Cairns Post), Courier Mail and Australian	\$150,000	Non-local	Existing
110.	Sole supplier	Springs and Blacksmithing Pty Ltd	Only supplier in Cairns Region now with expert suspension spring manufacturing & repairs in the blacksmithing services, for automotive industry works.	\$25,000	Local	Existing
111.	Sole Supplier	The Trustee for Attard Family Trust (NQ Pipe and Duct)	Stainless steel pipe and fittings	\$80,000	Non-local	Existing
112.	Sole supplier	Wear Resistant Materials Pty Ltd	WRM - are the only local supplier who can refurbish clarifier wheels and pump volute faces.	\$10,000	Local	Existing
113.	Specialised supplier	Autism Queensland Ltd	Relaxed Performance Training	\$8,097	Local	Existing
114.	Specialised supplier	Graymont (Australia) Pty Ltd	Graymont supply and deliver hydrated lime to the Edmonton Wastewater Treatment Plant (EWWTP). This WWTP is the only treatment plant in north Queensland that uses this product	\$41,700	Non-local	Existing
115.	Specialised supplier	Health Management Pty Ltd (YEP Entrepreneurship)	YEP Cairns is a social enterprise who provide services to encourage entrepreneurship in Cairns and the surrounding region. services include start-up incubation, mentoring, workshops, conferences and the bi-monthly Regional Innovation Roundtable.	\$30,000	Local	Existing
116.	Specialised supplier	Hydro-Chem Pty Ltd	Maintenance of HVAC Chilled Water circuitry and that of Cooling towers is essential to prevent the build-up of corrosive conditions and maximise heat transfer within the closed loop component, it is even more critical in preventing the build-up of pathogen in the open cooling tower systems such as	\$30,000	Non-local	Existing

No	Category	Supplier Name	Description of Product / Service	Estimated Annual Expenditure	Local	Existing or New
			Legionella Bacteria this being a significant health risk.			
117.	Specialised supplier	Paul Sinopoli (2-Dimension Events)	2 Dimension Events provide advance rigging services for technical operations.	\$35,000	Local	Existing
118.	Specialised supplier	Surf Life Saving Queensland	Surf Lifesaving Queensland (SLSQ) supplies lifeguard services to Council beaches within the Cairns Regional Council Local Government area.	\$1,720,325	Local	Existing
119.	Specialised supplier	The Trustee for M & S Smith Family Trust (MSTKJ Pty Ltd)	MSTKJ - Contractor will be engaged to provide Asset Management of critical and consumable spares and Repairs and Maintenance direction and guidance at the Material Recovery Facility.	\$50,000	Non-local	Existing
120.	Specialised supplier	Far North Queensland Amateur Turf Club Inc (FNQATC)	Major Events Sponsorship of \$225,000 (ex GST) cash over three years to support the Cairns Amateurs Carnival from 2024-2026.	\$75,000	Local	Existing
121.	Specialised supplier	Cairns Italian Festival Inc	Major Event Sponsorships funding of \$25,000 (ex GST) cash, for the third Cairns Italian Festival in July 2024.	\$25,000	Local	Existing
122.	Specialised supplier	Event Management Solutions Australia Pty Ltd	Major Events Sponsorship of \$25,000 (ex GST) cash per annum over three years (2024-2026) for their newly acquired event Reef to Reef.	\$25,000	Non-local	Existing
123.	Specialised supplier	RT Event Enterprises Pty Ltd	Major Events Sponsorship of \$50,000 (ex GST) cash per annum in 2024, 2025 and 2026 to support the Red Hot Summer Tour.	\$50,000	Non-local	Existing
124.	Proprietary equipment	Siebtechnik Tema Pty Ltd	Proprietary spare parts for Tema brand belt filter presses, airbag tensioner, feed box seals, belt tracking modules, GDD belt and BFB belts for Northern WWTP.	\$20,000	Non-local	NEW
125.	Proprietary equipment	Magytec Pty Ltd	Proprietary spare parts for Superflo brand belt filter presses, airbag tensioner, feed box seals, belt tracking modules, GDD belt and BFB belts used at Marlin Coast WWTP.	\$20,000	Non-local	NEW
126.	Authorised agent	Luxson Illumination Pty Ltd	Specialist ERCO Gallery lighting and the only agent in QLD	\$50,000	Non-local	NEW
127.	Authorised agent	Environmental Data Acquisition Services Pty Ltd trading as Emalte	Specialised equipment, parts and products for the Copperlode Dam Early Warning System (DEWS) infrastructure	\$5,000	Non-local	NEW
128.	Licences and software	Kapish EA Pty Ltd	LeanIX SaaS based Enterprise Architecture Software for the Enterprise Architecture team	\$92,265	Non-local	NEW
TOTAL ANTICIPATED ANNUAL SPEND				\$11,750,315		